

PYATEROCHKA OPENS A MAJOR DISTRIBUTION CENTRE IN THE SAMARA REGION

Samara, 25 April 2024 – X5 Group (“X5” or the “Company”, LSE and MOEX ticker: FIVE), a leading Russian food retailer, announces another milestone in developing its logistics infrastructure in the Volga Federal District with the opening of a distribution centre (DC) in the Samara Region to serve its Pyaterochka retail chain.

The DC in Samara is the second largest among all Pyaterochka DCs with an area of 73,000 square metres. It features six storage areas, including warehouses for dry goods and alcohol as well as storage areas for fresh products, frozen foods, confectionery, and fruits and vegetables. Each section has its own special temperature conditions to keep products fresh.

At full capacity, the DC will process 4,500 tonnes of shipments daily. It currently serves about 820 Pyaterochka stores in the Samara and Ulyanovsk Regions as well as 600 stores in the Saratov, Penza, and Orenburg Regions and the Republic of Bashkortostan through other DCs. In addition, the DC acts as a hub to restock other DCs in Saratov, Penza, Orenburg and Ufa.

The new DC will enable producers in the Volga region to cut their transportation costs while expanding their sales footprint. The logistics hub currently handles shipments from more than 750 suppliers. In addition, the DC will further increase the share of producers based in the Samara Region in X5’s assortment, which currently reaches 34% in dairy and 19% in deli meat. The Company works with 52 local suppliers, with 38 of them supplying their products beyond the region.

The DC’s seamless operation is ensured by 550 local employees. The Pyaterochka chain provides a total of over 6,500 jobs for local communities in the Samara Region.

Note to Editors:

X5 Retail Group N.V. (LSE and MOEX: FIVE; Expert RA – ruAAA; ACRA – AAA(RU)) is a leading Russian food retailer. The Company operates proximity stores under the Pyaterochka brand, Perekrestok supermarkets and Chizhik hard discounters. X5 provides an omnichannel experience to its customers, integrating retail stores and e-commerce through its businesses Vprok.ru, 5Post, express delivery and Mnogo Lososya.

As of 31 March 2024, X5 had 24,884 Company-operated stores. It has the leading market position in both Moscow and St Petersburg and a significant presence in the European part of Russia, as well as a growing presence in the Russian Far East. Its store base includes 21,593 Pyaterochka proximity stores, 978 Perekrestok supermarkets, 1,616 Chizhik hard discounters and 612 Krasny Yar and Slata stores. The Company operates 61 DCs and 5,504 Company-owned trucks across the Russian Federation.

X5 is one of the largest employers in Russia. The Company employs over 378 thousand people.

For the full year 2023, revenue totalled RUB 3,145,859 million (USD 36,903 million*), EBITDA pre-IFRS 16 reached RUB 214,764 million (USD 2,519 million*), and net profit pre-IFRS 16 for the period amounted to RUB 90,284 million (USD 1,059 million*). In Q1 2024, revenue totalled RUB 886,220 million (USD 9,766 million**), EBITDA pre-IFRS 16 reached RUB 55,266 million (USD 609 million**), and net profit pre-IFRS 16 amounted to RUB 24,015 million (USD 265 million**).

Forward-looking statements

This announcement includes statements that are, or may be deemed to be, “forward-looking statements”. These forward-looking statements can be identified by the fact that they do not only relate to historical or current events. Forward-looking statements often use words such as “anticipate”, “target”, “expect”, “estimate”, “intend”, “expected”, “plan”, “goal”, “believe”, or other words of similar meaning.

By their nature, forward-looking statements involve risk and uncertainty because they relate to future events and circumstances, a number of which are beyond X5 Group N.V.'s control. As a result, actual future results may differ materially from the plans, goals and expectations set out in these forward-looking statements.

Any forward-looking statements made by or on behalf of X5 Group N.V. speak only as of the date of this announcement. Save as required by any applicable laws or regulations, X5 Group N.V. undertakes no obligation publicly to release the results of any revisions to any forward-looking statements in this document that may occur due to any change in its expectations or to reflect events or circumstances after the date of this document.

*FX rate: 85.2466 USD/RUB

**FX rate: 90.7471 USD/RUB

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