

PYATEROCHKA OPENS NEW DISTRIBUTION CENTRE IN OMSK

Moscow, 7 November 2023 – X5 Group (“X5” or the “Company”, LSE and MOEX ticker: FIVE), a leading Russian food retailer, announces another milestone in developing its logistics infrastructure in the Siberian Federal District with the opening of a distribution centre (DC) in the Omsk Region to serve its Pyaterochka retail chain.

The 29,000-square metre distribution centre in Omsk features six storage areas: these include warehouses for dry goods and alcohol, as well as storage areas for fresh products, frozen foods, confectionery, and fruits and vegetables. Each section has special temperature conditions necessary to keep products fresh.

At full capacity, the distribution centre will process 2,500 tonnes of shipments daily and serve up to 600 stores. Currently, the centre serves all 204 Pyaterochka stores in the Omsk Region, as well as 27 stores in the Novosibirsk Region.

The new DC will enable Siberian manufacturers to cut their transportation costs and expand their sales footprint. At the moment, the logistics hub handles shipments from more than 290 suppliers, with a potential to grow this number to 500 in the future. In addition, the DC will further increase the share of Siberian producers, which currently exceeds 30%.

The DC’s seamless operation is ensured by 270 employees. The Pyaterochka chain provides a total of over 2,700 jobs for local communities in the Omsk Region.



Note to Editors:

X5 Retail Group N.V. (LSE and MOEX: FIVE; Expert RA – ruAAA; ACRA – AAA(RU)) is a leading Russian food retailer. The Company operates proximity stores under the Pyaterochka brand, Perekrestok supermarkets and Chizhik hard discounters. X5 provides an omnichannel experience to its customers, integrating retail stores and e-commerce through its businesses Vprok.ru, 5Post and Mnogo Lososya.

As of 30 September 2023, X5 had 23,466 Company-operated stores. It has the leading market position in both Moscow and St Petersburg and a significant presence in the European part of Russia, as well as a growing presence in the Russian Far East. Its store base includes 20,761 Pyaterochka proximity stores, 955 Perekrestok supermarkets, 1,071 Chizhik hard discounters and 601 Krasny Yar and Slatka stores. The Company operates 61 DCs and 4,745 Company-owned trucks across the Russian Federation.

X5 is one of the largest employers in Russia. The Company employs over 364 thousand people.

For the full year 2022, revenue totalled RUB 2,605,232 million (USD 38,005 million*), EBITDA pre-IFRS 16 reached RUB 186,788 million (USD 2,725 million*), and net profit pre-IFRS 16 for the period amounted to RUB 52,248 million (USD 762 million*). In 9M 2023, revenue totalled RUB 2,264,643 million (USD 27,386 million**), adjusted EBITDA pre-IFRS 16 reached RUB 163,212 million (USD 1,974 million**), and net profit pre-IFRS 16 amounted to RUB 71,250 million (USD 862 million**).

Forward-looking statements

This announcement includes statements that are, or may be deemed to be, “forward-looking statements”. These forward-looking statements can be identified by the fact that they do not only relate to historical or current events. Forward-looking statements often use words such as “anticipate”, “target”, “expect”, “estimate”, “intend”, “expected”, “plan”, “goal”, “believe”, or other words of similar meaning.

By their nature, forward-looking statements involve risk and uncertainty because they relate to future events and circumstances, a number of which are beyond X5 Group N.V.'s control. As a result, actual future results may differ materially from the plans, goals and expectations set out in these forward-looking statements.

Any forward-looking statements made by or on behalf of X5 Group N.V. speak only as of the date of this announcement. Save as required by any applicable laws or regulations, X5 Group N.V. undertakes no obligation publicly to release the results of any revisions to any forward-looking statements in this document that may occur due to any change in its expectations or to reflect events or circumstances after the date of this document.

* FX rate: 68.5494 USD/RUB

** FX rate: 82.6934 USD/RUB

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