



## **X5 ACQUIRES VICTORIA AND DESHEVO STORES**

**Moscow, 1 August 2023** – X5 Group (“X5” or the “Company”, LSE and MOEX ticker: FIVE), a leading Russian food retailer, announces that it has secured an agreement to acquire Victoria Baltia, the operator of Victoria stores in the Kaliningrad Region, Moscow and the Moscow region, Deshevo stores in the Kaliningrad Region, as well as two distribution centres and a CASH hypermarket in Kaliningrad. The deal has been approved by the Federal Antimonopoly Service (FAS) of the Russian Federation.

The deal encompasses 118 stores with a total selling space of 92,000 square metres, including leased facilities. In addition, X5 will take ownership of two distribution centres in the Kaliningrad Region with a total space of 14,200 square metres. The current management team of Victoria Baltia will continue to manage the company.

“The Kaliningrad Region is an exciting market that has high growth potential for X5 Group’s business, while also having a unique profile. In particular, it offers a limited number of locations to open new stores. The deal to acquire Victoria and Deshevo stores will help to consolidate our position in the Kaliningrad Region while improving the logistics support for our stores in this market,” said X5 CEO Igor Shekhterman.



### **Note to Editors:**

**X5 Retail Group N.V.** (LSE and MOEX: FIVE; Expert RA – ruAAA; ACRA – AAA(RU)) is a leading Russian food retailer. The Company operates proximity stores under the Pyaterochka brand, Perekrestok supermarkets and Chizhik hard discounters. X5 provides an omnichannel experience to its customers, integrating retail stores and e-commerce through its businesses Vprok.ru, 5Post and Mnogo Lososya.

As of 30 June 2023, X5 had 22,682 Company-operated stores. It has the leading market position in both Moscow and St Petersburg and a significant presence in the European part of Russia. Its store base includes 20,248 Pyaterochka proximity stores, 956 Perekrestok supermarkets, 809 Chizhik hard discounters and 596 Krasny Yar and Slata stores. The Company operates 59 DCs and 4,604 Company-owned trucks across the Russian Federation.

X5 is one of the largest employers in Russia. The Company employs over 358 thousand people.

For the full year 2022, revenue totalled RUB 2,605,232 million (USD 38,005 million\*), EBITDA pre-IFRS 16 reached RUB 186,788 million (USD 2,725 million\*), and net profit pre-IFRS 16 for the period amounted to RUB 52,248 million (USD 762 million\*). In Q1 2023, revenue totalled RUB 696,364 million (USD 9,569 million\*\*), adjusted EBITDA pre-IFRS 16 reached RUB 40,236 million (USD 553 million\*\*), and net profit pre-IFRS 16 amounted to RUB 12,172 million (USD 167 million\*\*).

### **Forward-looking statements**

*This announcement includes statements that are, or may be deemed to be, “forward-looking statements”. These forward-looking statements can be identified by the fact that they do not only relate to historical or current events. Forward-looking statements often use words such as “anticipate”, “target”, “expect”, “estimate”, “intend”, “expected”, “plan”, “goal”, “believe”, or other words of similar meaning.*

*By their nature, forward-looking statements involve risk and uncertainty because they relate to future events and circumstances, a number of which are beyond X5 Group N.V.'s control. As a result, actual future results may differ materially from the plans, goals and expectations set out in these forward-looking statements.*

*Any forward-looking statements made by or on behalf of X5 Group N.V. speak only as of the date of this announcement. Save as required by any applicable laws or regulations, X5 Group N.V. undertakes no obligation publicly to release the results of any revisions to any forward-looking statements in this document that may occur due to any change in its expectations or to reflect events or circumstances after the date of this document.*

\* FX rate: 68.5494 USD/RUB

\*\* FX rate: 72.7738 USD/RUB

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