

## 5POST PASSES MILESTONE OF 20,000 PICKUP POINTS AND ENTERS SIBERIA

**23 August 2023, Moscow** – 5Post, an X5 Group subsidiary that develops new logistics services, announces the opening of a new sorting centre in the Siberian city of Novosibirsk for drop-off and delivery of online orders. The sorting centre is capable of handling up to 5,000 orders per day and will double or triple its capacity in the near future, enabling 5Post to maintain the speed and quality of its delivery service even during peak season.

Orders taken and processed at the Novosibirsk sorting centre will be delivered to customers via 308 pickup points in the Novosibirsk Region, 73 pickup points in the Tomsk Region, 191 pickup points in the Omsk Region, 147 pickup points in the Kemerovo Region, and 127 pickup points in the Republic of Altai and the Altai Territory. In the future, 5Post plans to further expand its delivery services across the Siberian Region and enter the Russian Far East. The average delivery time for parcels sent through the Novosibirsk sorting centre is three calendar days.

*“Today we’re pleased to announce a long-awaited milestone in our infrastructure development: 5Post has launched in the Siberian Federal District and has exceeded 20,000 unique pickup points across Russia. Our partners can now offer their customers a wider network of pickup points, making delivery pickup even easier and bringing it closer to home. 5Post’s expansion into Siberia has brought us closer to covering 100% of our target footprint while meeting the increased demand for alternative pickup points in this region. We are very pleased that Pyaterochka customers in Siberia, as in other regions, can now benefit from our time-saving service – purchasing quality products and receiving online orders from partners such as AliExpress, Lamoda, Gold Apple, and others all in the same place,”* said Vitaly Dyrdasov, Managing Director of 5Post.

Since its launch, the sorting centre in Novosibirsk has already taken orders from 200 partners, and has processed and delivered more than 50,000 parcels. Every week, 5Post attracts new partners among online stores who begin to offer 5Post pickup options for their customers in Siberia.

With the opening of the new sorting centre in Siberia, the 5Post pickup point network has grown by 846 unique points to more than 20,000, including 5,300 automated parcel lockers. In the second quarter of 2023, the number of parcels delivered by 5Post reach 6.4 million. 5Post is growing its parcel shipment volumes from existing partners and accelerating its integration with new partners.

**Note to Editors:**

**X5 Retail Group N.V.** (LSE and MOEX: FIVE; Expert RA – ruAAA; ACRA – AAA(RU)) is a leading Russian food retailer. The Company operates proximity stores under the Pyaterochka brand, Perekrestok supermarkets and Chizhik hard discounters. X5 provides an omnichannel experience to its customers, integrating retail stores and e-commerce through its businesses Vprok.ru, 5Post and Mnogo Lososya.

As of 30 June 2023, X5 had 22,682 Company-operated stores. It has the leading market position in both Moscow and St Petersburg, as well as a significant presence in the European part of Russia and a growing presence in the Russian Far East. Its store base includes 20,248 Pyaterochka proximity stores, 956 Perekrestok supermarkets, 809 Chizhik hard discounters and 596 Krasny Yar and Slata stores. The Company operates 59 DCs and 4,604 Company-owned trucks across the Russian Federation.

X5 is one of the largest employers in Russia. The Company employs over 358 thousand people.

For the full year 2022, revenue totalled RUB 2,605,232 million (USD 38,005 million\*), EBITDA pre-IFRS 16 reached RUB 186,788 million (USD 2,725 million\*), and net profit pre-IFRS 16 for the period amounted to RUB 52,248 million (USD 762 million\*). In H1 2023, revenue totalled RUB 1,468,407 million (USD 19,095 million\*\*), adjusted EBITDA pre-IFRS 16 reached RUB 100,748 million (USD 1,310 million\*\*), and net profit pre-IFRS 16 amounted to RUB 41,661 million (USD 542 million\*\*).

**Forward-looking statements**

*This announcement includes statements that are, or may be deemed to be, “forward-looking statements”. These forward-looking statements can be identified by the fact that they do not only relate to historical or current events. Forward-looking statements often use words such as “anticipate”, “target”, “expect”, “estimate”, “intend”, “expected”, “plan”, “goal”, “believe”, or other words of similar meaning.*

*By their nature, forward-looking statements involve risk and uncertainty because they relate to future events and circumstances, a number of which are beyond X5 Group N.V.'s control. As a result, actual future results may differ materially from the plans, goals and expectations set out in these forward-looking statements.*

*Any forward-looking statements made by or on behalf of X5 Group N.V. speak only as of the date of this announcement. Save as required by any applicable laws or regulations, X5 Group N.V. undertakes no obligation publicly to release the results of any revisions to any forward-looking statements in this document that may occur due to any change in its expectations or to reflect events or circumstances after the date of this document.*

\* FX rate: 68.5494 USD/RUB

\*\* FX rate: 76.8996 USD/RUB

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