

CHIZHIK OPENS NEW DISTRIBUTION CENTRE IN KAZAN

Kazan, 7 April 2023 – X5 Group (“X5” or the “Company”, LSE and MOEX ticker: FIVE), a leading Russian food retailer, announces the opening of a new distribution centre (DC) in Kazan to support its Chizhik hard discounter chain. The new facility will serve up to 250 stores in the Republics of Tatarstan, Mari El and Udmurtia, the Chuvash Republic, and the Samara and Ulyanovsk Regions.

The 19,500-square metre distribution centre in Kazan currently handles shipments from more than 200 suppliers, including manufacturers of Chizhik’s private labels such as Svetaevo, Verner, Shchedry God, Greenola, Axl, Tafo, and others. The DC will also serve the chain’s stores that are scheduled to open in Kazan as early as 12 April. Chizhik stores stand out for their unique value proposition that combines attractive prices with high-quality products. The format’s pricing policy is based on a significantly more affordable food basket compared to the market average.

More than 250 employees and about 120 vehicles will ensure the seamless operation of the logistics centre, which has capacity to process up to 1,800 tonnes of products per day.

The new DC was upgraded to a multi-temperature warehouse with storage areas for all key product categories, including groceries, fruits and vegetables, fresh products, frozen foods, and alcohol. The facility is Chizhik’s first DC to run a warehouse management system (WMS), which makes product handling and logistics much easier.

Chizhik is rapidly expanding its logistics footprint in line with X5’s goal to accelerate the development of its hard discounter chain. The new DC in Kazan is the seventh warehouse of the Chizhik retail chain, which opened its first DC in May 2022.

At the end of 2022, Chizhik had more than 500 stores in eight regions of Russia. In 2023, the retail chain plans to press ahead with its rapid expansion by doubling the number of store openings and new regions of presence.

Note to Editors:

X5 Retail Group N.V. (LSE and MOEX: FIVE; Expert RA – ruAAA; ACRA – AAA(RU)) is a leading Russian food retailer. The Company operates proximity stores under the Pyaterochka brand, Perekrestok supermarkets and Chizhik hard discounters. X5 provides an omnichannel experience to its customers, integrating retail stores and e-commerce through its businesses Vprok.ru, 5Post and Mnogo Lososya.

As of 31 December 2022, X5 had 21,323 Company-operated stores. It has the leading market position in both Moscow and St. Petersburg and a significant presence in the European part of Russia. Its store base includes 19,164 Pyaterochka proximity stores, 971 Perekrestok supermarkets, 517 Chizhik hard discounters and 595 Krasny Yar and Slata stores. The Company operates 53 DCs and 4,386 Company-owned trucks across the Russian Federation.

X5 is one of the largest employers in Russia. The Company employs over 353 thousand people.

For the full year 2022, revenue totalled RUB 2,605,232 million (USD 38,005 million*), EBITDA pre-IFRS 16 reached RUB 186,788 million (USD 2,725 million*), and net profit pre-IFRS 16 for the period amounted to RUB 52,248 million (USD 762 million*).

Forward-looking statements

This announcement includes statements that are, or may be deemed to be, "forward-looking statements". These forward-looking statements can be identified by the fact that they do not only relate to historical or current events. Forward-looking statements often use words such as "anticipate", "target", "expect", "estimate", "intend", "expected", "plan", "goal", "believe", or other words of similar meaning.

By their nature, forward-looking statements involve risk and uncertainty because they relate to future events and circumstances, a number of which are beyond X5 Group N.V.'s control. As a result, actual future results may differ materially from the plans, goals and expectations set out in these forward-looking statements.

Any forward-looking statements made by or on behalf of X5 Group N.V. speak only as of the date of this announcement. Save as required by any applicable laws or regulations, X5 Group N.V. undertakes no obligation publicly to release the results of any revisions to any forward-looking statements in this document that may occur due to any change in its expectations or to reflect events or circumstances after the date of this document.

** FX rate: 68.5494 USD/RUB*

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