

## 5POST PICK-UP POINTS COME TO PEREKRESTOK SUPERMARKETS

**Moscow, 13 September 2021** – 5Post, an X5 Group subsidiary created to develop last mile delivery services for online stores and marketplaces, has launched pick-up points at Perekrestok supermarkets.

Customers will now be able to receive online orders in more than 70 new locations by visiting a nearby Perekrestok supermarket. As of September, 5Post was already operating 41 parcel lockers in Perekrestok supermarkets in Moscow and the Moscow region, and from October it will start delivering orders to the supermarket chain's checkout lanes as well. By the end of 2021, customers will have access to more than 600 new pick-up points at Perekrestok supermarkets in Moscow and the Moscow region, as well as St Petersburg and the Leningrad region.

Working with Perekrestok will enable 5Post to expand its network of convenient delivery points while helping its online partners cover a wider geography and access higher-quality locations.

*"X5 Group's unique logistics infrastructure and business synergies enabled 5Post to integrate into the Perekrestok supermarket chain successfully. Delivery to supermarkets will be based on X5 Group's shared logistics, ensuring the quality and speed of our deliveries,"* commented Vitaly Dyrdasov, Managing Director of 5Post. *"In cities with populations over one million, customers are used to high-quality service, so they expect a lot from their delivery. By working jointly with Perekrestok, we want to make parcel collection as convenient and comfortable as possible: even the most discerning customers will appreciate the opportunity to shop and pick up orders in one spot."*

*"With their proximity to residential buildings and offices, parcel lockers at Perekrestoks make for a great place to pick up online orders, representing a union of offline and online commerce. Customers can do their regular shopping and pick up orders in one place, which is very convenient and helps save precious time in a big city where life is so fast-paced,"* commented Tatiana Stepanova, Brand and Long-Term Loyalty Director at Perekrestok.

5Post is a nationwide logistics service that delivers orders from online stores and marketplaces to the checkout lanes and parcel lockers of X5 Group's retail chains. The company cooperates with major e-commerce players, such as AliExpress, iHerb, Joom, Yandex.Market, and many others, and plans to actively develop partnerships. 5Post already delivers orders to parcel lockers and checkout lanes in Pyaterochkas across 65 regions in Russia. It operates more than 15,300 pick-up points and 28 modern sorting centres that support them.

## Note to Editors:

**X5 Retail Group N.V.** (LSE and MOEX: FIVE, Fitch – ‘BB+’, Moody’s – ‘Ba1’, S&P – ‘BB+’, RAEX – ‘ruAA+’) is a leading Russian food retailer. The Company operates proximity stores under the Pyaterochka brand, Perekrestok supermarkets and Karusel hypermarkets. X5 provides an omnichannel experience to its customers, integrating retail stores and e-commerce through its businesses Vprok.ru Perekrestok, 5Post and Okolo.

As of 30 June 2021, X5 had 18,295 Company-operated stores. It has the leading market position in both Moscow and St Petersburg and a significant presence in the European part of Russia. Its store base includes 17,268 Pyaterochka proximity stores, 968 Perekrestok supermarkets and 40 Karusel hypermarkets. The Company operates 43 DCs and 4,128 Company-owned trucks across the Russian Federation.

X5 is one of the largest employers in Russia. The Company employs over 339 thousand people.

For the full year 2020, revenue totalled RUB 1,978,026 mln (USD 27,417 mln), EBITDA pre-IFRS 16 reached RUB 145,137 mln (USD 2,012 mln), and net profit pre-IFRS 16 for the period amounted to RUB 39,180 mln (USD 543 mln). In H1 2021, revenue totalled RUB 1,053,703 mln (USD 14,186 mln), adjusted EBITDA pre-IFRS 16 reached RUB 80,899 mln (USD 1,089 mln), and net profit pre-IFRS 16 amounted to RUB 25,296 mln (USD 341 mln).

X5’s Shareholder structure is as follows: CTF Holdings S.A. – 47.86%, Intertrust Trustees Ltd (Axon Trust) – 11.43%, X5 Directors – 0.10%, treasury shares – 0.01%, Shareholders with less than 3% – 40.60%.

## Forward looking statements:

*This announcement includes statements that are, or may be deemed to be, “forward-looking statements”. These forward-looking statements can be identified by the fact that they do not only relate to historical or current events. Forward-looking statements often use words such as “anticipate”, “target”, “expect”, “estimate”, “intend”, “expected”, “plan”, “goal”, “believe”, or other words of similar meaning.*

*By their nature, forward-looking statements involve risk and uncertainty because they relate to future events and circumstances, a number of which are beyond X5 Retail Group N.V.’s control. As a result, actual future results may differ materially from the plans, goals and expectations set out in these forward-looking statements.*

*Any forward-looking statements made by or on behalf of X5 Retail Group N.V. speak only as of the date of this announcement. Save as required by any applicable laws or regulations, X5 Retail Group N.V. undertakes no obligation publicly to release the results of any revisions to any forward-looking statements in this document that may occur due to any change in its expectations or to reflect events or circumstances after the date of this document.*

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