

## **X5 RETAIL GROUP HOLDS INAUGURAL SUPPLIERS CONFERENCE IN MOSCOW**

**Moscow, 12 September 2013** - X5 Retail Group N.V. (“X5” or the “Company”), a leading Russian food retailer (LSE ticker: “FIVE”), held the Company’s inaugural Suppliers Conference (the “Conference”) today in Moscow. The Conference was attended by 360 representatives from leading Russian food suppliers and producers as well as X5’s senior management. X5 is the first Russian food retailer to organize a conference of this kind and plans to make it an annual event.

The main objective of the Conference was to address the relationship between the Company and suppliers with a focus on improving cooperation and communication. During the Conference, X5 presented the Company’s plans and approach to supplier related issues concerning assortment, business processes, communication, category management and the Company’s annual negotiation campaign. The Conference also provided a forum for an open dialog between X5 and suppliers to address current issues of concern.

**Stephan DuCharme, X5 Chief Executive Officer, commented:**

*“As part of moving closer to the customer we strive to improve our relationship with our partners and suppliers. To achieve this goal we need to first improve how we communicate; that is why we organized today’s Conference. We plan to make this an annual event and I believe that it will help us provide better products for our customers, and the Russian consumer in general, and serve as a model for establishing better working relations between retailers and suppliers”.*

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**Note to Editors:**

X5 Retail Group N.V. (LSE: FIVE, Moody's - "B2", S&P - "B+") is a leading Russian food retailer. The Company operates several retail formats: the soft discounter chain under the Pyaterochka brand, the supermarket chain under the Perekrestok brand, the hypermarket chain under the Karusel brand, the online retail channel under the E5.ru brand and convenience stores under various brands.

At 30 June 2013, X5 had 4,031 Company-operated stores. It has the leading market position in both Moscow and St. Petersburg and a significant presence in the European part of Russia. Its store base includes 3,419 soft discounter stores, 378 supermarkets, 79 hypermarkets and 155 convenience stores. The Company operates 29 DCs and 1,865 Company-owned trucks across the Russian Federation. At 30 June 2013, the number of X5 employees totaled 109 thousand.

For the full year 2012, net sales totaled USD 15,795 mln, EBITDA reached USD 1,124 mln, and net loss amounted to USD 126 mln. For the first six months of 2013, net sales totaled USD 8,382 mln, EBITDA reached USD 576 mln and net profit amounted to USD 139 mln.

X5's Shareholder structure is as follows: Alfa Group – 47.86%, founders of Pyaterochka – 16.35%, X5 Directors – 0.02%, treasury shares – 0.06%, free float – 35.71%.