

## FIRST KARUSEL HYPERMARKET OPENED IN TULA REGION

**Moscow, 5 June 2013** - X5 Retail Group NV (“X5” or the “Company”), a leading Russian retailer (LSE ticker: “FIVE”), has announced the opening of the Company’s first Karusel hypermarket in the Tula Region. With the opening of the hypermarket, the Company is now represented by X5’s three main brands in the region, including 70 Pyaterochka “soft” discounters, one Perekrestok supermarket and one Karusel hypermarket.

The new hypermarket is located at 22/47 Kalinina Street in the city of Novomoskovsk and has 2,911 square meters of net selling space 16 checkout points.

X5 pays special attention to the Company’s assortment matrix in the regions where it operates to ensure that goods from local producers are included and makes adjustments on an ongoing basis, in order to reflect changes in consumer preferences.

Karusel hypermarkets are a one-stop shopping destination for families and individual customers who prefer to find everything under one roof. The hypermarket product range includes 20,000 stock keeping items at affordable prices. The product range consists of 80% food products and 20% non-food products, including, household cleaning products, children’s goods, pet supplies and home appliances. The average number of store employees is 160.

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**Note to Editors:**

X5 Retail Group N.V. (LSE: FIVE, Moody's - "B2", S&P - "B+") is a leading Russian retailer. The Company operates several retail formats: the soft discounter chain under the Pyaterochka brand, the supermarket chain under the Perekrestok brand, the hypermarket chain under the Karusel brand, the online retail channel under the E5.ru brand and convenience stores under various brands.

At 31 March 2013, X5 had 3,868 Company-operated stores. It has the leading market position in both Moscow and St. Petersburg and a significant presence in the European part of Russia. Its store base includes 3,279 soft discounter stores, 371 supermarkets, 78 hypermarkets and 140 convenience stores. The Company operates 29 DCs and 1,924 Company-owned trucks across the Russian Federation. At 31 March 2013, the number of X5 employees totaled 106 thousand.

For the full year 2012, net sales totaled USD 15,795 mln, EBITDA reached USD 1,124 mln, and net loss amounted to USD 126 mln. For the first quarter 2013, net sales totaled USD 4,160 mln, EBITDA reached USD 284 mln and net profit amounted to USD 65 mln.

X5's Shareholder structure is as follows: Alfa Group – 47.86%, founders of Pyaterochka – 19.85%, X5 Directors – 0.01%, treasury shares – 0.11%, free float – 32.17%.